

	<div style="display: flex; flex-direction: column; align-items: center; justify-content: center;"> <div style="background-color: #4CAF50; color: white; padding: 2px; margin-bottom: 2px;">Pureplay steel & grass</div> <div style="background-color: #4CAF50; color: white; padding: 2px; margin-bottom: 2px;">Full service powerco</div> <div style="background-color: #4CAF50; color: white; padding: 2px; margin-bottom: 2px;">Decommissioning</div> <div style="background-color: #4CAF50; color: white; padding: 2px; margin-bottom: 2px;">Organic growth</div> <div style="background-color: #4CAF50; color: white; padding: 2px; margin-bottom: 2px;">Buyer</div> <div style="background-color: #4CAF50; color: white; padding: 2px; margin-bottom: 2px;">Seller</div> <div style="background-color: #4CAF50; color: white; padding: 2px; margin-bottom: 2px;">Rollup</div> <div style="background-color: #4CAF50; color: white; padding: 2px; margin-bottom: 2px;">Broadcast hybrid</div> <div style="background-color: #4CAF50; color: white; padding: 2px; margin-bottom: 2px;">Beyond macro</div> <div style="background-color: #4CAF50; color: white; padding: 2px; margin-bottom: 2px;">Private</div> <div style="background-color: #4CAF50; color: white; padding: 2px; margin-bottom: 2px;">Public</div> <div style="background-color: #4CAF50; color: white; padding: 2px; margin-bottom: 2px;">MNO-led</div> </div>												Estimated tower count Q216	Footprint	
China Tower Company	✓			✓					✓			✓		1,550,000	China
American Tower Americas, Europe, South Africa	✓			✓	✓				✓		✓			145,404	USA, Brazil, Chile, Colombia, Peru, Mexico, Costa Rica, Germany, India, Ghana, South Africa, Uganda, Nigeria, Tanzania
American Tower India, Ghana, Uganda, Nigeria, Tanzania		✓		✓	✓		✓				✓				
Indus Towers		✓		✓	✓				✓			✓		120,739	India
Reliance Infratel		✓					✓					✓		43,379	India
Crown Castle	✓			✓	✓				✓		✓			40,085	USA
Bharti Infratel		✓		✓							✓	✓		38,642	India
GTL Infrastructure		✓					✓			✓	✓			29,432	India
Deutsche Funkturm	✓		✓	✓			✓					✓		27,000	Germany
SBA Communications	✓			✓	✓		✓				✓			26,522	USA, Canada, Brazil, Panama, Costa Rica, Nicaragua, Guatemala, El Salvador, Ecuador, Colombia
IHS Towers		✓		✓	✓		✓		✓	✓				22,918	Nigeria, Cameroon, Ivory Coast, Rwanda, Zambia
edotco		✓		✓	✓				✓			✓		16,450	Malaysia, Sri Lanka, Bangladesh, Cambodia, Pakistan, Myanmar
Telxius	✓		✓	✓					✓			✓		16,233	Spain, Germany, Brazil, Peru, Chile
Cellnex	✓		✓	✓	✓		✓	✓	✓	✓	✓			16,100	Spain, Italy, Netherlands, France
Protelindo	✓			✓	✓		✓		✓	✓	✓			14,737	Indonesia, Netherlands
Telesites	✓			✓							✓	✓		14,043	Mexico, Costa Rica
CTIL	✓		✓	✓					✓			✓		12,000	UK
MBNL	✓		✓	✓					✓			✓		12,000	UK
Tower Bersama	✓			✓	✓		✓			✓	✓			11,389	Indonesia
INWIT	✓		✓	✓			✓	✓	✓		✓	✓		11,200	Italy
Arqiva	✓		✓	✓			✓		✓	✓				10,550	UK

	<div style="display: flex; justify-content: space-between; padding: 5px;"> Pureplay steel & grass Full service powerco Decommissioning Organic growth Buyer Seller Rollup Broadcast hybrid Beyond hybrid Private Public MNO-led </div>													Estimated tower count Q216	Footprint
STP	✓			✓	✓		✓		✓	✓	✓			7,770	Indonesia
TDF	✓			✓	✓			✓	✓	✓				7,398	France
Helios Towers Africa		✓		✓	✓					✓				6,556	Tanzania, DRC, Congo B, Ghana
Grupo TorreSur	✓			✓	✓					✓				6,500	Brazil
Guodong	✓			✓		✓				✓				6,000	China
Eaton Towers		✓		✓	✓					✓				5,070	Ghana, Kenya, Uganda, South Africa, Niger, Burkina Faso
CETIN	✓		✓	✓	✓				✓	✓				4,800	Czech Republic
Vertical Bridge	✓			✓	✓		✓		✓	✓				3,700	USA
EI Towers	✓		✓	✓	✓		✓	✓			✓			3,200	Italy
ASEAN Towers: Irrawaddy Green Towers		✓		✓						✓				2,750	Myanmar, Vietnam
ASEAN Towers: Golden Towers	✓			✓			✓			✓					
FPS Towers	✓			✓					✓	✓				2,482	France
Phoenix Tower International	✓		✓	✓	✓		✓		✓					2,215	Brazil, Dominican Republic, Costa Rica, Panama, USA, Colombia
OCK Group: Myanmar		✓		✓	✓					✓	✓			2,121	Vietnam, Malaysia, Myanmar
OCK Group: Vietnam and Malaysia	✓			✓	✓		✓		✓		✓				
Wireless Infrastructure Group	✓			✓					✓	✓				2,000	UK, Ireland, Netherlands
Apollo Towers Myanmar		✓		✓						✓				1,800	Myanmar
Russian Towers	✓			✓	✓				✓	✓				1,800	Russia
Vertical	✓			✓	✓				✓	✓				1,600	Russia
Mexico Tower Partners	✓			✓			✓		✓	✓				1,531	Mexico
Pan Asia Majestic Eagle	✓			✓		✓				✓				1,250	Myanmar
Komet Infra Nusantara (KIN)	✓			✓			✓			✓				1,000	Indonesia
Towershare		✓	✓	✓	✓		✓			✓				800	Pakistan